Course Title:
Directed Study - Enterprise Alternatives

Catalog Description:
Directed Study - Enterprise Alternatives assists those students wanting to make changes in their farm business through enterprise expansion, addition or enhancement. The course will develop a set of procedures for exploring and evaluating alternative choices.

Prerequisites or Necessary Entry Skills/Knowledge:

FULFILLS MN TRANSFER CURRICULUM AREA(S) *(Leave blank if not applicable)*
☐ Goal 1: Communication: By meeting the following competencies:
☐ Goal 2: Critical Thinking: By meeting the following competencies:
☐ Goal 3: Natural Sciences: By meeting the following competencies:
☐ Goal 4: Mathematics/Logical Reasoning: By meeting the following competencies:
☐ Goal 5: History and the Social and Behavioral Sciences: By meeting the following competencies:
☐ Goal 6: The Humanities and Fine Arts: By meeting the following competencies:
☐ Goal 7: Human Diversity: By meeting the following competencies:
☐ Goal 8: Global Perspective: By meeting the following competencies:
☐ Goal 9: Ethical and Civic Responsibility: By meeting the following competencies:
☐ Goal 10: People and the Environment: By meeting the following competencies:

Topics to be Covered (General)
- Written and oral presentations to promote alternative plans
- Prioritize and select enterprise alternatives
- Compare and evaluate industry standards
- Interviewing techniques needed to evaluate enterprise alternatives
- Team meetings
- Team/project skills and procedures needed to assess alternatives
- New, value added, and expansion alternatives
- Tools and techniques developed in diploma and certified program
### Student Learning Outcomes

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<thead>
<tr>
<th>Outcome</th>
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<tr>
<td>Define the enterprise strengths and weaknesses</td>
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<td>Evaluate the enterprise alternatives</td>
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<td>Calculate the cost of implementation of alternative enterprises</td>
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<td>Develop a cash flow involving enterprise alternatives</td>
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<td>Assess the resource requirements of enterprise options</td>
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<td>Develop an enterprise budget for each option</td>
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### Is this course part of a transfer pathway:
- Yes [ ]
- No [x]