Faculty are required to have the outline submitted to the Academic Affairs Office. The course outline is the form used for approval of new courses by the Collegewide Curriculum Committee.

DEPT. Farm Business Management COURSE NO. FBMT1233
NUMBER OF CREDITS: 2
COURSE TITLE: Application of Productive Enterprise Information
CATALOG DESCRIPTION: This course describes procedures for applying enterprise information provided by computerized analysis of farm business accounts.

AUDIENCE: Farm business operators or managers or others with consent of instructor.

FULFILLS MN TRANSFER CURRICULUM AREA(S): (Leave blank if not applicable)
Area : by meeting the following competencies:
Area : by meeting the following competencies:
Area : by meeting the following competencies:

PREREQUISITES OR NECESSARY ENTRY SKILLS/KNOWLEDGE: None

LENGTH OF COURSE: 1 Semester

THIS COURSE IS USUALLY OFFERED:
Every other year ☐ fall ☐ spring ☐ summer ☐ undetermined ☒

Four goals are emphasized in course at Minnesota West Community & Technical College:

1) ACADEMIC CONTENT:
   a. Show enterprise analysis information usefulness

2) THINKING SKILLS:
   a. Compute costs/returns for cost centers and labor resources
   b. Experiment with feasible enterprise technology/practices alternatives
   c. Illustrate enterprise technology/practices applications with benchmarks
   d. Record evaluation strategies
   e. Show enterprise contributions to farm profitability
   f. Illustrate productive enterprise resource use

3) COMMUNICATIONS SKILLS:
   a. Write a system plan of action

4) HUMAN DIVERSITY:

TOPICS TO BE COVERED: System plan of action; enterprise analysis information; costs/returns for cost centers and labor resources; feasible enterprise technology/practices alternatives; enterprise technology/practices applications with benchmarks; record evaluation strategies; enterprise contributions to farm profitability; and productive enterprise resource use.
LIST OF EXPECTED COURSE OUTCOMES: Students that are actively engaged in the operation and management of a farm business will apply information from their own farm business enterprises to illustrate the relationships from their farm business plans to benchmark information of similar enterprises in the same production area.

LEARNING/TEACHING TECHNIQUES used in the course are:

- [ ] Collaborative Learning
- [ ] Problem Solving
- [ ] Student Presentations
- [ ] Interactive Lectures
- [ ] Creative Projects
- [ ] Individual Coaching
- [ ] Lecture
- [ ] Films/Videos/Slides
- [ ] Demonstrations
- [X] Other (describe below)
- [ ] Lab

This course will be delivered through individual instructional sessions, small group seminars, classroom instruction, or any combination of these.

ASSIGNMENTS AND ASSESSMENTS FOR THIS CLASS INCLUDE:

- [ ] Reading
- [ ] Tests
- [ ] Individual Projects
- [ ] Oral Presentations
- [ ] Worksheets
- [ ] Collaborative Projects
- [ ] Textbook Problems
- [ ] Papers
- [ ] Portfolio
- [ ] Group Problems
- [ ] Term Paper
- [X] Other (describe below)

TEXT: Farm Business Management summary reports and handouts. Each student will contribute a total of 54 hours of effort per credit toward the completion of this course. Instructor will use Farm Business Management Student Assessment Form.

EXPECTED STUDENT LEARNING OUTCOMES: Students will be evaluated on their ability to:

1. Compare their analysis information with industry benchmarks
2. Determine evaluation strategies
3. Write a system plan of action

The information in this course outline is subject to revision

Veteran Services: Minnesota West is dedicated to assisting veterans and eligible family members in achieving their educational goals efficiently. Active duty and reserve/guard military members should advise their instructor of all regularly scheduled military appointments and duties that conflict with scheduled course requirements. Instructors will make every effort to work with the student to identify adjusted timelines. If you are a veteran, please contact the Minnesota West Veterans Service Office.

To receive reasonable accommodations for a documented disability, please contact the campus Student Services Advisor or campus Disability Coordinator as arrangements must be made in advance. In addition, students are encouraged to notify their instructor.

This document is available in alternative formats to individuals with disabilities by contacting the Student Services Advisor or by calling 800-658-2330 or Minnesota Relay Service at 800-627-3529 or by using your preferred relay service.

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