Faculty are required to have the outline submitted to the Academic Affairs Office. The course outline is the form used for approval of new courses by the Collegewide Curriculum Committee.

DEPT.  Lamb and Wool  COURSE NO.  LWMP1002

NUMBER OF CREDITS:  2

COURSE TITLE:  Sheep Management Concepts

CATALOG DESCRIPTION:  This course will take an indepth look at strategic management and planning in a sheep enterprise. Students will study the trends in U. S. and global sheep production; resource management; strategic planning; and development of a management system. Students will also study financial measuring and monitoring methods.

AUDIENCE:  Sheep Producers

FULFILLS MN TRANSFER CURRICULUM AREA(S) (Leave blank if not applicable)

LENGTH OF COURSE:  Individual and classroom instruction scheduled throughout semester.

PREREQUISITES OR NECESSARY ENTRY SKILLS/KNOWLEDGE: None

THIS COURSE IS USUALLY OFFERED:
Every other year  ☐  fall X  spring ☐  summer ☐  undetermined  X

Four goals are emphasized in course at Minnesota West Community & Technical College:

1) ACADEMIC CONTENT: The student will learn key business management concepts for a sheep enterprise.

2) THINKING SKILLS: The student will learn to identify and evaluate financial and production performance of a sheep business.

3) COMMUNICATIONS SKILLS: The student will demonstrate appropriate communication skills with business management consultants.

4) HUMAN DIVERSITY: The student will gain awareness of their feelings toward people of different cultures, value systems, and socioeconomic status.
TOPICS TO BE COVERED: Budget planning and analysis; developing a business plan; measuring and monitoring financial performance; sheep industry assessment; strategic management.

LIST OF EXPECTED COURSE OUTCOMES:
1. Describe budget planning and analysis.
2. Identify criteria for selecting a lender.
3. Identify key components in preparing for a lender.
5. Explain measuring and monitoring financial performance of enterprise.
6. Develop a business plan for sheep enterprise.
7. Explain resource management concept.
8. Identify components of a sheep industry assessment.
9. Describe strategic management and planning.

LEARNING/TEACHING TECHNIQUES used in the course are:
☐ Collaborative Learning  X  Problem Solving
☐ Student Presentations  ☐ Interactive Lectures
☐ Creative Projects  X  Individual Coaching
X Lecture  ☐ Films/Videos/Slides
☐ Demonstrations  ☐ Other (describe below)
☐ Lab

ASSIGNMENTS AND ASSESSMENTS FOR THIS CLASS INCLUDE:
X Reading  ☐ Tests  X Individual Projects
☐ Oral Presentations  ☐ Worksheets  ☐ Collaborative Projects
☐ Textbook Problems  ☐ Papers  ☐ Portfolio
☐ Group Problems  ☐ Term Paper
☐ Other (describe below)

EXPECTED STUDENT LEARNING OUTCOMES:
1. Explain resource and business management concepts.
2. Develop an annual budget and analysis.
3. Develop an enterprise business plan.
4. Explain farm financial standards.

The information in this course outline is subject to revision

To receive reasonable accommodations for a documented disability, please contact the campus Student Services Advisor or campus Disability Coordinator as arrangements must be made in advance. In addition, students are encouraged to notify their instructor.

Veteran Services: Minnesota West is dedicated to assisting veterans and eligible family members in achieving their educational goals efficiently. Active duty and reserve/guard military members should advise their instructor of all regularly scheduled military appointments and duties that conflict with scheduled course requirements. Instructors will make every effort to work with the student to identify adjusted timelines. If you are a veteran, please contact the Minnesota West Veterans Service Office.

This document is available in alternative formats to individuals with disabilities by
contacting the Student Services Advisor or by calling 800-658-2330 or Minnesota Relay Service at 800-627-3529 or by using your preferred relay service.

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