Faculty are required to have the outline submitted to the Academic Affairs Office. The course outline is the form used for approval of new courses by the Collegewide Curriculum Committee.

DEPT.  Lamb and Wool  COURSE NO.  LWMP2803

NUMBER OF CREDITS:  1

COURSE TITLE  Enterprise Analysis and Planning

CATALOG DESCRIPTION:  This course is designed to enable the student to evaluate their enterprise through use of their production and financial data. The student will use this information to make strategic management plans for the next planning year.

AUDIENCE  Sheep Producers

FULLFILLS MN TRANSFER CURRICULUM AREA(S) (Leave blank if not applicable)

PREREQUISITES OR NECESSARY ENTRY SKILLS/KNOWLEDGE: N/A

LENGTH OF COURSE:  Individually scheduled throughout semester.

THIS COURSE IS USUALLY OFFERED:
Every other year  fall  spring  summer  undetermined  X

Four goals are emphasized in course at Minnesota West Community & Technical College:

1)  ACADEMIC CONTENT:  The student will receive knowledge and skills necessary to accurately record and evaluate production and financial data.

2)  THINKING SKILLS:  The student will be able to develop a strategic management plan using the data from their enterprise.

3)  COMMUNICATIONS SKILLS:  The student will experience appropriate communication techniques in presenting their plan to financial institutions.

4)  HUMAN DIVERSITY:  The student will gain self awareness regarding their feelings towards people of various cultures, value systems, and socioeconomic status.
TOPICS TO BE COVERED: Record keeping, enterprise analysis, interpretation of data and planning.

LIST OF EXPECTED COURSE OUTCOMES:
1. Demonstrate proper record keeping skills.
2. Interpret current enterprise data.
3. Analyze strengths and weaknesses of enterprise.
4. Evaluate how well the enterprise meets the established goals.
5. Establish an action plan to make changes.
6. Establish a revised management plan.

LEARNING/TEACHING TECHNIQUES used in the course are:
- Collaborative Learning
- Student Presentations
- Creative Projects
- Interactive Lectures
- Individual Coaching
- Films/Videos/Slides
- Demonstrations
- Other (describe below)

ASSIGNMENTS AND ASSESSMENTS FOR THIS CLASS INCLUDE:
- Reading
- Oral Presentations
- Textbook Problems
- Group Problems
- Other (describe below)

EXPECTED STUDENT LEARNING OUTCOMES:
1. Evaluate their sheep enterprise.
2. Develop a management plan for the next year.

The information in this course outline is subject to revision

To receive reasonable accommodations for a documented disability, please contact the campus Student Services Advisor or campus Disability Coordinator as arrangements must be made in advance. In addition, students are encouraged to notify their instructor.

Veteran Services: Minnesota West is dedicated to assisting veterans and eligible family members in achieving their educational goals efficiently. Active duty and reserve/guard military members should advise their instructor of all regularly scheduled military appointments and duties that conflict with scheduled course requirements. Instructors will make every effort to work with the student to identify adjusted timelines. If you are a veteran, please contact the Minnesota West Veterans Service Office.

This document is available in alternative formats to individuals with disabilities by contacting the Student Services Advisor or by calling 800-658-2330 or Minnesota Relay Service at 800-627-3529 or by using your preferred relay service.

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